

Executive Profile



Glen Perkins

Executive Vice President, Managing Director
Healthcare

Glen Perkins is the Executive Vice President, Managing Director of Healthcare for Madison Marquette. Prior to the June 2018 merger of PMRG and Madison Marquette, Mr. Perkins served as Executive Vice President and Managing Director of PMRG's Investment Committee for Acquisitions and Development, and was directly responsible for the vision, growth, and profitability of the firm's development business. Mr. Perkins leads the team's strategic approach, capitalization efforts and joint ventures while identifying new business opportunities on a broad spectrum of initiatives.

With over 30 years in the real estate industry, his depth of experience encompasses all product types and facets of development, financial feasibility, investment analysis, transaction structuring, asset management, acquisition/disposition, leasing, and brokerage. As a former President and Divisional Partner with Trammell Crow Central Residential, Mr. Perkins also has significant experience in the residential sector.

Prior to joining PMRG, Mr. Perkins built an extensive career with R&B Commercial Real Estate Services. He and his partners acquired R&B Commercial in the early nineties and several years later sold their company to a publically traded real estate firm. This gave Mr. Perkins the unique opportunity to join PMRG to create a national development platform for the company, further expanding its comprehensive real estate services offered to corporations, investors and healthcare providers.

Since the inception of the development group in 2000, PMRG has successfully executed the ground-up development and construction management of more than 60 healthcare facilities valued in excess of \$600 million.

Mr. Perkins holds a Bachelor of Business Administration degree from The University of Texas at Austin. He is a licensed Real Estate Broker, a Certified Commercial Investment Member (CCIM) and a Certified Property Manager (CPM). He is a member of the North Texas Commercial Association of Realtors (NTCAR), the Urban Land Institute (ULI) and the Institute of Real Estate Management (IREM).

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Education:

The University of Texas at Austin

Years Experience:

30 Years

Affiliations/Memberships:

- Certified Commercial Investment Member
- Certified Property Manager
- North Texas Commercial Association of Realtors
- The Urban Land Institute
- The Institute of Real Estate Management

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